## **UNITY Result Review - 1QFY24**



## Monday, October 30, 2023

Rupees' millions	1QFY24	1QFY23	YoY	FY23	FY22	YoY
Net Sales	19,710	19,522	1.0% ▲	90,158	82,185	9.7% ▲
Cost of Sales	-17,366	-18,939	8.3% ▼	-78,019	-74,339	4.9% ▲
Gross Profit	2,344	583	302.1% ▲	12,139	6,621	83.4% 🛦
SG&A Expenses	-544	-539	0.9% ▲	-1,884	-1,385	36.1% ▲
Other Charges	-234	-2,229	89.5% ▼	-7,500	-3,152	138.0% ▲
Operating Profit	1,566	-2,185	171.7% ▲	2,755	3,310	16.7% ▼
Other Income	231	174	32.7% ▲	815	843	3.3% ▼
Finance Cost	-1,646	-507	224.9% 🛦	-3,407	-1,664	104.8% 🛦
Profit Before Taxation	151	-2,518	106.0% ▲	163	2,489	93.4% ▼
Taxation	-432	276	256.6% ▲	404	-52	873.8% ▼
Profit After Taxation	-281	-2,242	87.5% ▲	567	2,436	76.7% ▼
Earnings Per Share	-0.24	-1.88	87.5% ▲	0.48	2.04	76.7% ▼
Dividend	0.00	0.00		0.00	0.00	
Bonus	0%	0%		0	0%	
Gross Margin	11.9%	3.0%	8.9% ▲	13.5%	8.1%	5.4% ▲
SG&A Expenses to Sales	-2.8%	-2.8%	0.0% ▼	-2.1%	-1.7%	0.4% 🛦
Other Income to Sales	1.2%	0.9%	0.3% ▲	0.9%	1.0%	0.1% ▼
Ex. Gain / (Loss) to Sales	-2.8%	-2.8%	0.0% ▼	-2.1%	-1.7%	0.4% 🛦
Effective Taxation	-286.5%	-11.0%	275.5% ▲	247.4%	-2.1%	245.3% ▲
Net Margin	-1.4%	-11.5%	10.1% ▲	0.6%	3.0%	2.3% ▼

## Sales (Rs'bn) vs Gross Margin



## PAT (Rs'mn) vs Net Margin

